

The Ultimate Creative Deal Structuring Workshop

by

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- **Best Ways to Finding Sellers Willing to do Creative Deals**
- **How to Talk to Sellers: Scripts, Teeter-totters & T-bars**
- **Crucially Important: Promises & Paperwork**
- **How to Pick the Right Creative Deal Structuring Tools to Use**
- **Steps for Building Price and/or Terms Offers**
- **Structure: Seller-Carryback Notes**
- **Structure: Subject-to Deals**
- **Structure: Buying and Selling with Lease Options**
- **Structure: Pure Options**
- **Structure: Private Lenders and Partners**
- **Structure: Wrap Deals: Wrap Mortgages and All Inclusive Trust Deeds (AITD)**
- **Structure: Land Contracts**

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